

THE LIST

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COMMERCIAL REAL ESTATE MANAGEMENT FIRMS

RANKED BY TOTAL COMMERCIAL SQUARE FOOTAGE MANAGED LOCALLY

Business name / 2014 Rank Website	Address Phone	Total local commercial s.f.	Retail s.f.	Office s.f.	Industrial- flex s.f.	Top local executive	Year estab. locally
1 CBRE ① cbre.com/phoenix	2415 E. Camelback Rd. Phoenix, AZ 85016 602-735-5555	43 million	15.13 million	17.78 million	10.1 million	Craig Henig, craig.henig@cbre.com	1952
2 Jones Lang LaSalle ② jll.com	3131 E. Camelback Rd., #400 Phoenix, AZ 85016 602-282-6300	27.16 million	7.33 million	9.49 million	9.16 million	Dennis Desmond, dennis.desmond@am.jll.com	1997
3 Cushman & Wakefield of Arizona Inc. ③ cushwake.com	2555 E. Camelback Rd., #300 Phoenix, AZ 85016 602-253-7900	16.36 million	1.77 million	1.89 million	12.7 million	Jackie Orcutt, jackie.orcutt@cushwake.com; Patti Farina; Stephanie Sandro	1987
4 Vestar Property Management ④ vestar.com	2425 E. Camelback Rd., #750 Phoenix, AZ 85016 602-866-0900	10.78 million	10.78 million	0	0	Patrick McGinley, pmcginley@vestar.com	1989
5 Reliance Management ⑤ reliancegmt.com	2122 E. Highland Ave., #400 Phoenix, AZ 85016 602-265-6000	10.5 million	170,000	2.1 million	8.23 million	Tammy Karth-Sidles, tsidles@reliancegmt.com	1993
6 Colliers International ⑥ colliers.com/greaterphoenix	2390 E. Camelback Rd., #100 Phoenix, AZ 85016 602-222-5000	8.59 million	741,307	2.69 million	5.15 million	Bob Mulhern	1980
7 Lincoln Property Co. ⑦ lpcphx.com	3131 E. Camelback Rd., #318 Phoenix, AZ 85016 602-912-8888	8 million	0	3.5 million	4.5 million	David Krumwiede, dkrumwiede@lpc.com	2001
8 Arcadia Management Group ⑧ arcadiamgmt.com	P.O. Box 10 Scottsdale, AZ 85252 602-955-4700	7.67 million	5.51 million	1.61 million	541,915	Peggy Burgess, pburgess@arcadiamgmt.com	1986
9 DTZ ¹ ⑨ dtz.com	2375 E. Camelback Rd., #300 Phoenix, AZ 85016 602-954-9000	6.49 million	2.22 million	2.02 million	1 million	Sue Cannon, sue.cannon@dtz.com	2003
10 RiverRock Real Estate Group ⑩ riverrockreg.com	3131 E. Camelback Rd. Phoenix, AZ 85016 602-725-0736	6.1 million	1.7 million	1 million	3.4 million	John Combs, jcombs@riverrockreg.com	2010
11 Commercial Properties Inc. ⑪ cpiaz.com	2323 W. University Dr. Tempe, AZ 85281 480-966-2301	5.78 million	811,109	2.68 million	2.3 million	Cecil Yates, cyates@cpiaz.com; Leroy Breinholt	1981
12 Cutler Commercial ⑫ cutlercommercial.com	2150 E. Highland Ave., #207 Phoenix, AZ 85016 602-955-3500	5.76 million	413,925	550,079	4.8 million	Clifford Cutler, ccutler@cutlercommercial.com; Robin Cutler	1981
13 Main Street Real Estate Advisors ⑬ msrea.net	7333 E. Doubletree Ranch Rd., #280 Scottsdale, AZ 85258 480-398-2222	5.08 million	435,588	4.59 million	57,193	Michael Mathews, mmathews@msrea.net	2004
14 Hannay Realty Advisors ⑭ hannayrealtyadvisors.com	2999 N. 44th St., #400 Phoenix, AZ 85018 602-374-2000	5 million	2.75 million	1.68 million	198,000	R. Hannay, channay@hannayproperties.com	1988
15 Wilson Property Services ⑮ wilsonps.com	8120 E. Cactus Rd., #300 Scottsdale, AZ 85260 480-874-2600	4.88 million	694,913	2.46 million	1.73 million	Mike Wilson, mwilson@wilsonps.net	1989
16 ACM LLC ⑯ az-c-m.com	2122 E. Highland Ave., #450 Phoenix, AZ 85016 602-586-2880	4.47 million	228,678	2.4 million	1.84 million	Blake Dawson, bdawson@az-c- m.com	2002
17 Kitchell ⑰ kitchell.com	1707 E. Highland Ave. Phoenix, AZ 85016 602-264-4411	4.1 million	2.8 million	1.1 million	210,000	James Swanson; Dan Pierce	1950
18 Wessex Commercial Management ⑱ wessexco.com	6220 E. Thomas Rd., #301 Scottsdale, AZ 85251 602-285-9010	3.93 million	1.2 million	2.61 million	125,000	Michael DiDomenico, mlkedd@wessexco.com	1984
19 GPE Cos. ⑲ gpe1.com	2777 E. Camelback Rd., #230 Phoenix, AZ 85016 480-994-8155	3.9 million	140,000	3.6 million	127,000	David Genovese, dng@gpe1.com	1973
20 MEB Commercial Management Group ⑳ mebcommercial.com	3877 N. 7th St., #320 Phoenix, AZ 85014 602-792-8612	3.5 million	1 million	2 million	500,000	Donna-Ann Valenzuela, dvalenzuela@mebcommercial.com	2012
21 Metro Commercial Properties ㉑ mcpaz.com	1500 N. Priest Dr., #132 Tempe, AZ 85281 602-452-2570	3.32 million	16,104	2.04 million	1.27 million	Patrick Althoff, palthoff@mcpaz.com; Tony Hepner; Ryan Foley; Janet Herlyck	1986
22 Liberty Property Trust ㉒ libertyproperty.com	15333 N. Pima Rd., #375 Scottsdale, AZ 85260 480-860-3160	3.2 million	0	1.5 million	1.7 million	John DiVall, jdivall@libertyproperty.com	2006
23 ZELL Commercial Real Estate Services Inc. ㉓ zellcre.com	5343 N. 16th St., #290 Phoenix, AZ 85016 602-248-0600	3.14 million	3.1 million	3,000	35,000	Alan Zell	1977
24 Ryan Companies US Inc. ㉔ ryancompanies.com	3900 E. Camelback Rd., #100 Phoenix, AZ 85018 602-322-6100	2.7 million	26,654	2 million	636,606	Rick Collins	1994
25 Robert F. Knight & Associates LLC ㉕ rknightmanagement.net	5055 E. Washington St., #115 Phoenix, AZ 85034 602-234-2340	2.53 million	340,000	2.09 million	100,000	Robert Knight	1977

¹ Listed last year as Cassidy Turley.

NOTES: NA - not applicable, not available or not approved * - not listed in 2014

► CLOSER LOOK

205.9M

Total commercial square
footage under management
by the 25 firms listed on this
page

59.3M

Total office space under
management by the firms
listed on this page

JUST MISSED THE LIST

Hines	2.49M
Merit Partners Inc.	2.49M
Eagle Commercial Realty Services	2.22M
Eisenberg Co.	2.2M
ViaWest Group	2.2M

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